

HNB was established in 1888 as the “Hatton Bank” to cater to the flourishing tea industry in the central region of Sri Lanka. Subsequently, the bank amalgamated with selected branches of National & Grindlays Bank, and was renamed Hatton National Bank in 1970. The bank was incorporated on March 5, 1970, with limited liability under the Companies Ordinance in Colombo, Sri Lanka, and has been issued a license under the provisions of the Banking Act No. 30 of 1988.

HNB and its subsidiaries are engaged in providing a range of financial services, including corporate and investment banking, retail banking, development finance (including agriculture & microfinance), fixed income, and insurance. The bank services almost all market segments -- from large corporate companies and high net-worth individuals, to SMEs, mass-market retail, agriculture and microfinance. Institutional shareholders hold 67% of shares, with the largest shareholder being the Sri Lanka Life Insurance Corp. – Life Fund with 12%. www.hnb.net

Highlights (2010)

Deposits (US\$ million)	2.1
Loans (US\$ million)	1.9
Number of Depositors (millions)	2.2
Number of Borrowers	124,285

Partner Program

- ◆ Increase the bank’s agriculture finance staff in the post-conflict provinces.
- ◆ Upgrade systems and processes of origination, monitoring, and managing agriculture finance portfolio.
- ◆ Develop new agriculture loan products and improve existing products.
- ◆ Develop training materials and train staff and clients.

Program Cost: US\$1,010,000
AgriFin Grant: US\$505,000



Sri Lanka at a Glance (2009)

Population (millions)	20.3
GDP growth (%)	3.5
Agriculture (% of GDP)	13.0
Rural Population (% of total population)	85.0
Gross National Income (PPP, International US\$)	4,720
Literacy Rate (% ,2008)	91.0